Project management solution for your industry

Three Use Cases

Nowadays, when many companies try to organize productive work from home, they need a solution which helps become more effective and simplify management processes. proRM Fast Start, an extension for Microsoft Dynamics 365, enables companies of different sizes and industries to professionalize and facilitate their project management and/or improve their project processes quickly and precisely. The app is inexpensive, easy to use and quickly set up.

Here are examples of three rather different companies that achieved positive results by using the app.

Content

IT consultancy
Including sales and project processes in one solution

About the company:
An IT consultancy, the company offers digital transformation consulting and implementation services to non-profit organizations. It advises its customers regarding strategy, supports them in process optimization by deploying technologies that meet their business requirements.

Challenge:
The business was using several different systems to manage its processes and had trouble effectively managing many small projects at the same time. Lack of data complicated project creation and controlling.

Proposed solution: proRM Fast Start

Solved issues:

- Barriers between sales and project processes were eliminated. This also allowed projects to be created on the basis of quotes or orders.

- Project Gantt feature resolved difficulties effectively managing many small projects. It allows the company to manage all its projects in the same view, and directly edit project structures if needed.

- Complicated project creation and controlling has passed. Project Gantt feature enables to control the project progress, both visually and through KPIs.

Result:

proRM Fast Start improved the company's project management at every stage by eliminating media disruption between sales and project teams and providing it with more data over the project execution progress.

Professional Services
Managing a big number of small projects at the same time

About the company:
It's about a consulting and implementation company that delivers digital transformation for membership and charity organizations. The company takes care about their customers' company strategy and helps with process optimization by using the technologies that cover all business requirements.

Challenge:
The company's biggest challenge was to manage a big number of small projects at the same time and keep all data in one system.

Proposed solution: proRM Fast Start

Solved issues:

- Missing data while project creation has passed. The project can be created from a sales order or quote.

- Problems with multiple project management and bad performance were resolved. Project Gantt feature allows to manage and edit multiple projects in the same view. This crucially improved the project control and raised the performance to a higher level.

- Time Tracking feature eliminated the lack of project process execution control. The app's functionality gave the company an overview of every project execution phase and an understanding for the total performance.

Result:

With this implementation there are no missing data during projects anymore. Especially the features Project Gantt and Time Tracking are very useful for the company and enable to easily manage projects and resources in one solution.

The company achieved a total improvement of all stages of project management and got a clear overview of the team performance.

Accounting Services
Automatization of total project management

About the company:
A company that specializes in full-service accounting for small to medium-sized businesses. The company provides a variety of services to help clients meet their financial needs. Some of the specific services they offer include tax preparation, audit assistance and financial advice.
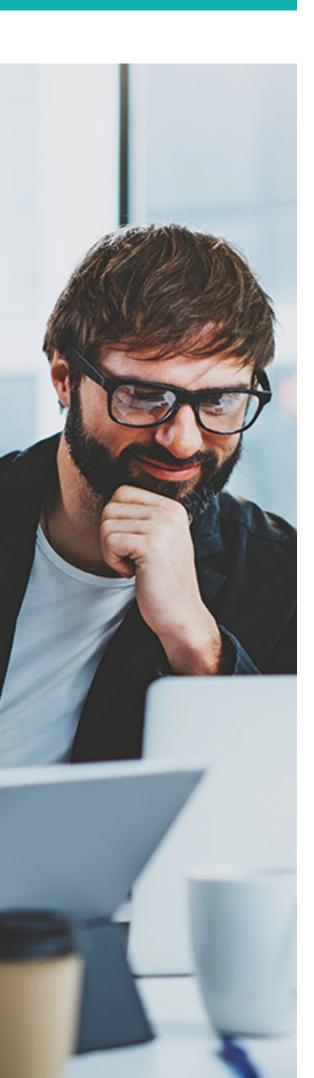
Challenge:
The company needed an automatization of the whole project management cycle. They wanted to increase the quality of their workflow for strategic projects and get an overview of all running projects.

Proposed solution: proRM Fast Start

Solved issues:

- A lot of gaps in project visibility have led to many projects got lost in the shuffle and were not done on time. proRM solution improved the task assignment and accountability, as well as greatly enhanced projects' workflows.
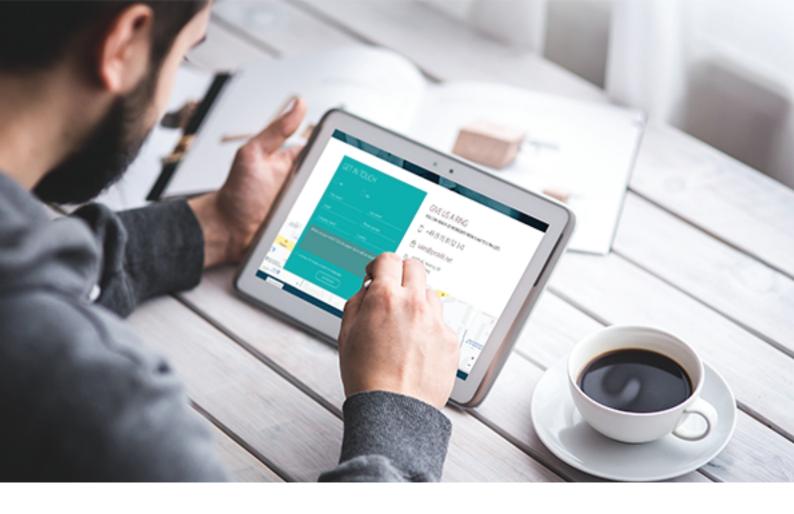
- Gantt charts eliminated the lack of getting an idea of all running projects.

Result:

proRM Fast Start improved the task assignment and enhanced project workflows. With the help of Gantt charts the company owners now have the possibility to keep track of all ongoing and upcoming projects.

The company got confidence in running projects more accurately and thereby decreased their costs.

Discover our customer projects

The ideal digital transformation partner is not only an expert in theory and technology but also in its customer's industry. Our consultants are familiar with the processes, priorities and challenges of several industries. Contact us!

https://proRM.net
https://proMX.net

look@proMX.net

+49 (9 11) 81 52 3-0